# **AFTER SHOW REPORT**

Secondary & Higher Education Fair 11 – 18 November 2017 ISTANBUL – IZMIR - ANKARA





www.studyexpo.com



### StudyExpo hosted 4 events within the Fall 2017 Secondary & Higher Education Schools Fair:

11th-12th November 2017, INTERCONTINENTAL ISTANBUL HOTEL TAKSIM, ISTANBUL EUROPE
14th November 2017, HILTON HOTEL, IZMIR
16th November 2017, SHERATON HOTEL, ANKARA
18th November 2017, HILTON KOZYATAGI HOTEL, ISTANBUL ASIA

Unlike other fairs taking place in the study-abroad industry, StudyExpo focused only on secondary and higher education students and their families for its series of events in the fall of 2017.

Number of Visitors for Each Fair Day: November 11 at Intercontinental Istanbul Taksim: 812 November 12 at Intercontinental Taksim: 907 November 14 at Hilton İzmir: 705 November 16 at Sheraton Ankara: 986 November 18 at Hilton Istanbul Kozyatagi: 903 Total number of visitors: 4.313

As well as local visitors, we have hosted international visitors coming from neighbour countries for the event.

A total of 53 institutions from around the world have participated in StudyExpo.

StudyExpo Fall 2017 Secondary & Higher Education Fair, about which both the exhibitors and visitors have expressed their satisfaction, have left its mark in the industry.



- Numerous forms of mass communication.
- Outdoor activities; banners and posters in key locations and in universities.
- Flyer distribution and poster placement at universities' campuses
- Collaboration with student associations from Istanbul, Ankara and Izmir universities
- Poster placement in 450 private middle schools, high schools and Anatolian high schools
- Websites in Turkish and in English detailing fair schedule, locations and other important information regarding the fair.
- Ads on Facebook, Instagram and Twitter.
- Posts on the Facebook page of EduMag, a study-abroad web portal with 105.000 followers
- Press releases
- Links on many leading internet portals.
- Text and visual based ads with Google Adwords
- SMS messages to students.
- Mailshots to student and school databases.
- Banners on the websites of 4 organising agencies, emails and text messages to the addresses and numbers in their databases.
- Social media posts of the 4 organising agencies and other institutions that support the fair
- Our sponsors, Sennheiser, British Counci IELTS, Campus France, IDP IELTS have announced and advertised our fairs on their social media accounts. Our sponsors also sent SMS text messages to their databases, announcing our fairs.
- Our exhibitors AIESEC and Cvbenim have announced our fairs on their social media accounts. They have sent SMS text messages to their databases as well.



Poster placement in 450 private middle schools, high schools and Anatolian high schools





Fair Set-Up

We have used artworks to print banners, which were 200cm x 200cm.





**Our Sponsors** 

**SPONSORS** 











## **Exhibitors**

Exhibitors who have attended StudyExpo Fall 2017 Secondary & Higher Education Fairs so far (in alphabetical order);

- 1. AIESEC
- 2. Bellerbys College
- 3. British Council IELTS
- 4. British Council STUDY UK
- 5. Bodwell High School
- 6. Brockenhurst College
- 7. Bronte College
- 8. Campus France
- 9. CATS Academy Boston
- 10. CATS College UK
- 11. Cambridge School of Visual & Performing Arts
- 12. Charles Sturt University
- 13. Columbia International College
- 14. Cvbenim.com
- 15. Dukes Education
- 16. ELS International Pathways
- 17. ETC International College, Business University Foundation
- 18. European College of Malta NCUK Delivery Centre
- 19. European University Business School
- 20. Galway Business School
- 21. Georgian College
- 22. Green River College
- 23. Greystone College
- 24. Hult International Business School
- 25. IDP IELTS
- 26. ILAC University Pathways

- 27. Istituto Europeo di Design IED
- 28. JAMK University of Applied Sciences
- 29. Kings Education, High School and University Pathways
- 30. Kingston University London ISC
- 31. Les Roches International School of Hotel Management
- 32. Glion Institute of Higher Education
- 33. London School of Business and Finance
- 34. Londonist
- 35. National University
- 36. Niagara College Canada
- 37. New European College
- 38. Normandie Universities
- 39. OnCampus UK
- 40. OnCampus USA
- 41. Sheridan College
- 42. St. Lawrence College
- 43. Student Management Group SMG
- 44. Study Group
- 45. Swiss Education Group
- 46. The University of Sheffield IC
- 47. Universidad Católica San Antonio de Murcia UCAM
- 48. University of Alabama
- 49. University of Debrecen
- 50. University of Sussex ISC
- 51. University of Worcester International College
- 52. VanWest College
- 53. Viva College



## **Exhibitors**

#### Sheridan College

"I believe Sheridan College will benefit from being here. The venue here is very good. We have a steady stream of interested students. We've had a chance to present these students with information regarding our programs and opportunities."

Gabriela Facchini - Manager

#### IED Istituto Europeo di Design

"The students visiting the fair have been asking the right and focused questions. Students stopping by at our table know what they are interested in and are prepared."

Ivan Mielzarek - Area Manager

#### **Dukes Education**

"Fair has a very good size. Number of agents were also beneficial as students are able to spend more time at each stall without feeling pressure to move on.

I will definitely be recommending it to my colleagues when I return."

Gianluca Polidori - Sales Director

#### European College of Malta

"The location, setup, volume and the quality of the students are very good. What I find particularly unique is having a partner agent sitting with you at your desk. The agent can speak to a student directly in the student's native language and this makes a huge difference. It is a very beneficial thing. The organisation, venue, the setup at the fair area, all are spot-on. I am looking forward to the next StudyExpo event!"

#### **Bronte College**

"The location is great and the hospitality we receive here is amazing. The organisation is excellent. The student profile is very pleasing."

Padraig Hynes - Academic Coordinator

#### **Bronte College**

"I have met quite a number of students and families, and they have been the type of the audience we have been looking for. It was easy to converse with the families in English. It has been very easy for me to interact with them. The venue is an ideal and accessible place to hold the event."

Clarence McNie - Marketing Manager

#### Niagara College Canada

"It is very nice when everything is done for the recruiters, so that they can concentrate on the students. We didn't have to bring banners or brochures, which is amazing. You can't beat the venues in Istanbul, Izmir or Ankara. They're the best venues you can get in town. The English levels among students are very good, which makes us happy as a college. Altogether, I am very impressed with the fair."

Matthew Marois - Marketing and Strategic Enrollment

#### **European University Business School**

"The students visiting the fair have been asking the right and focused questions. Students stopping by at our table know what they are interested in and are prepared."

Katja Misimovic - Recruitment Manager



**Photos** 





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